

### **Pension Attention**

Workplace Workout campaign Client Preview



financial wellbeing

### **Pension Attention member campaign**

### September 2025

This year, we are supporting the Association of British Insurers and Pensions UK (formerly the Pensions and Lifetime Savings Association) industry wide campaign that encourages savers to engage more with their pension. Our campaign aligns with the national campaign to encourage members to trace any lost pensions, check in to see what they've saved so far and work out how much they need to save for the future.

- ☐ Audience: All Workplace Workout members
- **□** Segmentation:
  - Logged in vs non-registered members
  - Webinar and non-webinar versions
- **☐** Timings:
  - #PensionAttention email campaign w/c 8<sup>th</sup> September
  - Virtual Pension Centre email invitation w/c 13th October
- □ **Channels:** Email, employer assets, articles, web, PlanViewer, Virtual Pension Centre
- ☐ Member actions: Trace lost pensions, check in on pension using PlanViewer, explore our retirement calculator tool.



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INTERNATIONAL

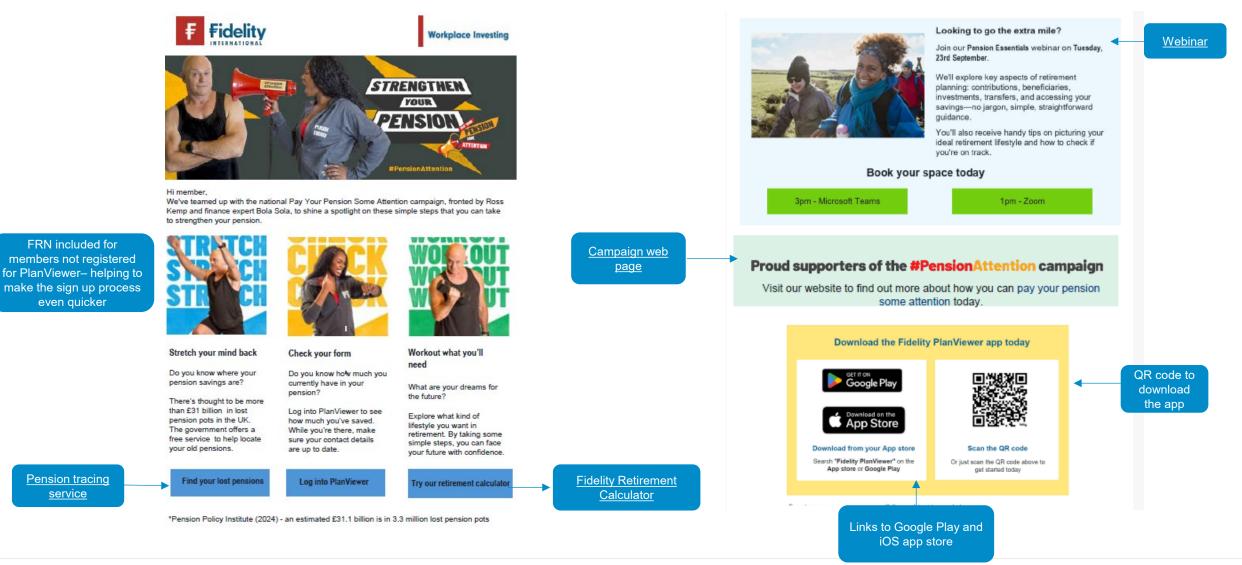
# **Email 1: Pay your pension some attention!**

W/c 8<sup>th</sup> September



### **Email creative | Webinar version**

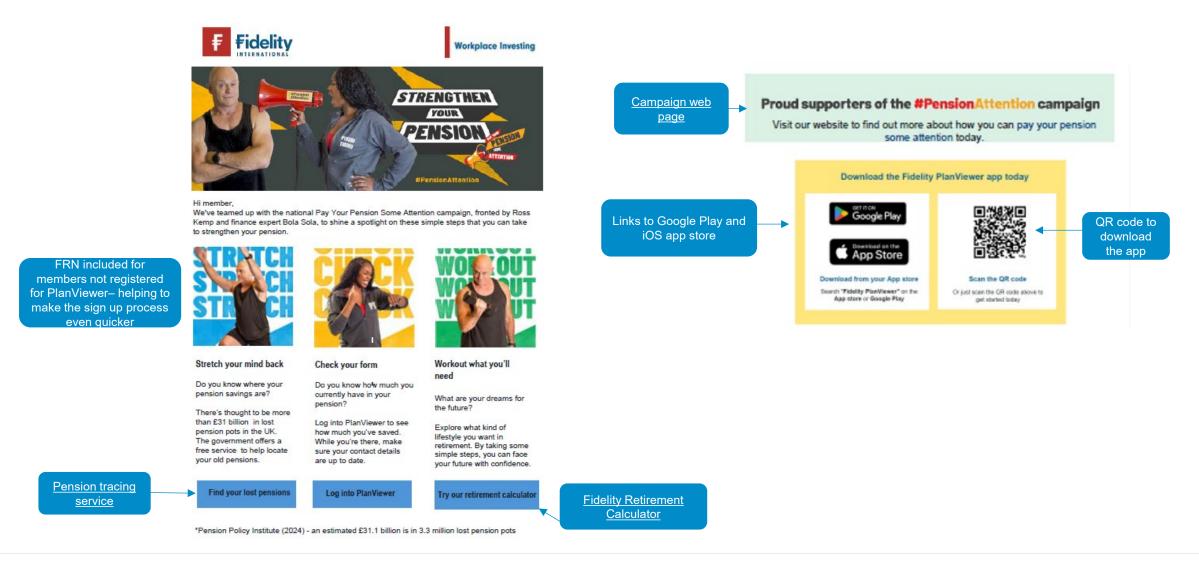
Member status segmentation: Logged in / not logged in





### **Email creative | Non- webinar version**

Member status segmentation: Logged in / not logged in





### **Article**

Live w/c 6 Sept

# What income might I get from a £250,000 pension?



Ed Monk

Fidelity Internation

**Important information** - the value of investments and the income from them, can go down as well as up, so you may get back less than you invest.









A pension pot of £250,000 might sound a lot of money but it's the sort of figure many people have in mind when they are saving for retirement.

But the size of the fund you build by the time you retire is only half the story - you need to know what level of income that gets you when you retire.

Here we'll try to lay out in simple terms what a pot of £250,000 translates into in retirement.

How much income would it get you, what will affect that, and how can you improve your chances of a better income?

#### Income options

There are now several possible ways to use retirement savings to generate an income and each has different implications for the amount you'll produce. We're talking here about money saved and invested inside a 'defined contribution' pension scheme. That could include workplace schemes or a self-invested personal pension (SIPP).

You can <u>read about the different income options here</u>. These include buying an <u>annuity</u> - the financial product that takes your savings and provides a guaranteed income in return - as well as options that allow you to leave your money invested while you take income from them, including 'drawdown' income and lump sums.

Both drawdown and annuity options usually allow you to withdraw 25% of your pension fund tax-free (up to a limit - currently £268,275), with income tax applying on the rest of the fund. If taking lump sums, 25% of each withdrawal is tax-free with tax payable on the rest.

And remember - you don't have to pick just one method of accessing your pension cash these options can be blended and changed over time to maximise your income tax efficiently. An adviser can help with that.

#### How much can you expect?

Annuity income works differently from the other income options because you have to give up your savings in order to buy one. The benefits, however, are that the income an annuity pays is guaranteed for life and that, sometimes, better rates in financial markets which influence annuity returns can mean a higher regular income.

With a pension pot of £250,000, a tax-free amount of £62,500 could be taken and the remaining £187,500 used to buy an annuity. At current rates, the highest-paying annuity would generate an income of £10,748 $^{1}$ , based on a healthy individual aged 65, living in London and with a 3% increase in payments each year to mitigate inflation.

Because the price of annuities take account of your expected lifespan, people with health conditions could benefit from higher annuity rates.

To compare that with income from drawdown requires you to apply a withdrawal rate to your fund - the proportion which can be withdrawn each year to give you the maximum income possible while allowing your fund to last as long as you need it. It isn't always easy to do because investment returns mean the value of your pot will rise and fall in ways that are not predictable. It's also impossible to say exactly how long you will live.

Thankfully, a lot of work has been done to work out a sustainable rate of withdrawals based on analysing thousands of possible market scenarios. It has resulted in the '4% rule' - the conclusion that 4% annual withdrawals, updated each year with inflation, have been very likely to let your money last for at least 30 years.<sup>2</sup>

In the example of a \$250,000 fund, assuming \$62,500 (25%) was withdrawn tax-free, the remaining \$187,500 would generate a regular annual income of \$7,500, based on a 4% withdrawal rate. If you were to raise your starting withdrawal rate to 5% annual income would rise to \$9,375 - but obviously raising the risk that your money runs out sooner.

Of course, in the case of both annuities and drawdown, it would be possible to bolster income levels further by using tax-free cash for this purpose.

#### How much will £250k get me in retirement?

Pension access	Starting fund	Tax-free cash	Annual income from remaining fund	Can you keep your money?
Annuity	£250,000	£62,500	£10,748*	No
Drawdown	£250,000	£62,500	£7,500 (4% withdrawals)	Yes
			69 375 /5% withdrawals)	

\*Based on current annuity rates - 17.4.25 - HUB Financial Solutions - Healthy 65 year old living in London. 3%

It's worth remembering that, while income from drawdown appears lower than that from annuities, money in drawdown remains in your ownership and is available to use as you wish, including as inheritance to pass on after you die. Money used to buy an annuity is no longer yours, although some products will guarantee benefits are paid to loved ones after you die.

Moreover, the 4% rule is a very cautious estimate of sustainable withdrawals. Higher rates do raise the risk that your money will run out sooner, but only incrementally. For example, the same study which showed 4% withdrawals being sustainable in 95% of cases also showed that 5% withdrawals were sustainable in 85% of cases.

Regular checks on your drawdown fund - particularly in the early years of retirement - help to ensure your withdrawals are sustainable.

#### Achieving your £250k fund - or more

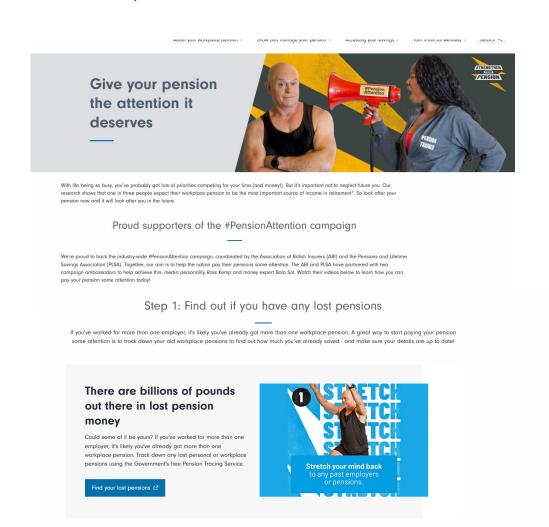
The more you have saved, the better your income in retirement will be. And the more visibility you have over your retirement saving, the more incentivised you'll be to up your saving to keep things on track.

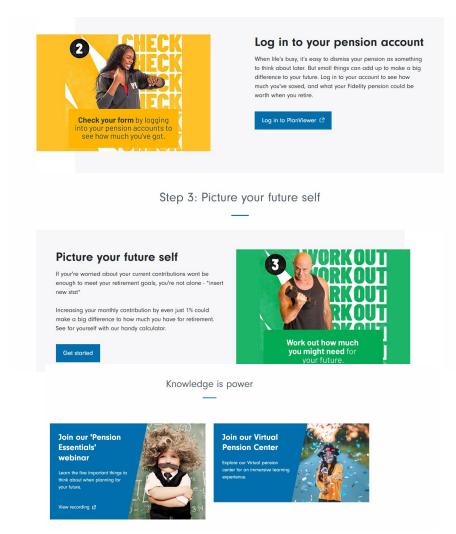
It can really help to bring your retirement savings together in one place. If you find your pension money is split across several different workplace pensions from previous periods of employment, it can make sense to bring them together inside a SIPP. Here you'll be able to more easily see what you have saved, the investment return you're achieving and then add to the amounts you're saving if that's necessary.



### **Pension Attention webpage**

Live w/c 5 Sept







# **Email 2: Virtual pension centre invitation**

W/c 13th October



### **Virtual Pension Centre (VPC)**

Our VPC provides an alternative digital solution to traditional face-to-face benefits fairs and presentations. We offer the use of a multi-purpose, multi-room digital 360-degree virtual platform to support members, in a similar way to an in-person event:

- Members can interact remotely with Fidelity via our 'Ask Fidelity' function
- · Use of financial educational films, animations and articles
- Provides links to Fidelity content via our website and PlanViewer
- Hosts plan information and other relevant literature





### **Virtual Pension Centre Invitation email**

W/c 13 October



Workplace Investing



Hi Member,

We're excited to welcome you to our Virtual Pension Centre, designed to help you understand how to get the most out of your workplace pension. Whether you're getting started or planning your next steps, **pay your pension some attention** by exploring a wealth of interactive tools, videos, and articles tailored just for you.



#### Join our Virtual Pension Centre!

You can explore our Virtual Pension Centre any time you like from today until date TBC.



Get started

What you can expect from our Virtual Pension Centre



Learn the essentials of saving for retirement



Understand the power of small amounts



See tips on how to improve your financial wellbeing



Plan with our tools and calculators



Discover your options at retirement



Explore our #PensionAttention cinema room.

Proud supporters of the #PensionAttention campaign

Campaign web page

VPC live link





# **Employer assets** To share internally with members



Available from 21st August on the Fidelity content hub

Posters - available in A4 and A3 sizes





### Digital banners



STRENGTHEN FOUR PENSION PENSION

Available in the following sizes

- 300 x 250
- 527 x 185
- 600 x 150
- 728 x 90
- 1200 x 535

# Social/internal communications post wording

It's time to strengthen your pension. Take three simple steps now to plan for retirement. Stretch your mind back to track lost pension pots, check what's in them, and work out what you'll need in the future **#PensionAttention** 

https://bit.ly/4oM2qC6



### **Virtual Pension Centre Employer assets**

Available from 29th September on the Fidelity content hub

Poster - available in A4, A3 and TV banner sizes



